

Ihr Zugang zu neuen Geschäftsbeziehungen mit **Mexiko**

Automotive & Luft- und Raumfahrt

Zeitraum des Aufenthalts der ausländischen Führungskräfte
in Deutschland: **08.09.2025 – 25.09.2025**

Informationen zu PG finden Sie unter: <https://partnering-in-business.de/en/partnercountries/mexico/>

Informationen zu den aktuellen Wirtschaftsaussichten und zum aktuellen Wirtschaftspotenzial
finden Sie unter <https://www.gtai.de/de/trade/mexiko-wirtschaft>

Wir fördern die Internationalisierung der deutschen KMU



Partnering in Business with Germany ist ein globales Programm des Bundesministeriums für Wirtschaft und Energie zur Außenwirtschaftsförderung. Ziel ist die **erfolgreiche Geschäftsanbahnung** zwischen mittelständischen Unternehmen aus Entwicklungs- und Schwellenländern und Deutschland.

Jedes Jahr werden rund 1000 ausländische Führungskräfte auf den Markteintritt nach Deutschland vorbereitet und B2B-Kontakte zu deutschen Unternehmen hergestellt, die ihrerseits für sich neue Märkte erschließen wollen. Dieser **partnerschaftliche Ansatz** führt zu langfristigen Geschäftsbeziehungen und einem globalen Netzwerk international agierender KMU.

Das Programm ist auf Ihre Bedürfnisse zugeschnitten. Wir wollen, dass Sie in optimaler Weise von hochwertigen Kontakten mit passenden Geschäftspartnerinnen und Geschäftspartnern profitieren. Aus diesem Grund **bereiten wir die ausländischen Unternehmerinnen und Unternehmer intensiv auf die Zusammenarbeit mit Ihnen vor**. Während des Deutschlandaufenthalts lernen die ausländischen Führungskräfte Ihren Betrieb kennen – und Sie die ausländischen Führungskräfte. Der fachliche Austausch findet individuell, direkt in Ihrem Unternehmen und auf Augenhöhe statt.

Wir laden Sie ein, durch Ihre Teilnahme an diesem Programm neue wertvolle Partnerschaften mit internationalen Unternehmen zu starten.

Ulrich Niemann

Leiter des Außenwirtschaftsförderprogramms
Partnering in Business with Germany im BMW

Das Angebot des Programms an deutsche KMU



Direkte Kontakte mit Führungskräften aus ausländischen Unternehmen.



Passende Geschäftspartner für eine langfristige Zusammenarbeit.



Vertragsabschlüsse durch konkrete Geschäftsideen und Aufbau persönlicher Beziehung.



Steigert **Bekanntheit und das Ansehen** deutscher KMU im Ausland.



Wenn Sie an einer Partnerschaft mit einem oder mehreren Unternehmen interessiert sind, laden wir Sie ein, direkt Kontakt aufzunehmen.

Bei Fragen zum Programm oder Interesse, eine ganze Gruppe für eine Besichtigung in Ihr Unternehmen einzuladen, wenden Sie sich bitte direkt an das zuständige Business Development Centre (BDC).

Weitere Informationen für deutsche Unternehmen finden Sie [hier](#).

We optimize finished vehicle logistics through AI-powered systems, operational excellence, and a strong customer focus.

Founded in 2013, Autotech is a Mexican company that partners with major OEMs such as General Motors, Stellantis, Kia/Hyundai (Glovis), and Toyota. Our core services include yard management, vehicle inspection, quality control, and transport coordination. We specialize in reducing costs and transit times by automating decisions and minimizing operational errors. With strategic locations across Mexico and a new expansion into Texas, we are developing our proprietary AI system (*TrAIce*) to revolutionize logistics efficiency.

Our value proposition lies in offering fast, reliable, and data-driven solutions that support our clients' competitiveness across North America.

Autotech Consulting Group seeks strategic partners who are driving excellence in automotive, logistics, and digital transformation. We are particularly interested in working with:

- German logistics and supply chain companies looking to expand into North American markets through strategic partnerships or operational collaboration.
- Manufacturers and Tier 1 suppliers aiming to optimize their outbound logistics, yard management, or quality assurance processes. Technology providers specialized in AI, IoT, EDI integration, or smart yard solutions interested in piloting or scaling solutions in the Mexican and U.S. logistics landscape.
- Companies focused on sustainable transport and CO₂ reduction through intermodal logistics, EV fleet management, or predictive analytics.
- Training and consulting firms offering Industry 4.0 best practices, operational excellence frameworks, or change management tools applicable to high-variability operations.

Annual turnover: \$25 million USD

Number of employees: 150+

Website: www.autotechconsulting.com

Contact: Daniel Ramírez
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danielramirez@autotechconsulting.com



Seeräuber Automotive



We provide high-precision CNC machining, assembly, and manufacturing solutions that help companies deliver exceptional quality, optimize production, and strengthen their supply chains. Based in Guadalajara, Mexico, we combine advance technology and automotive-level quality systems with the strategic advantages of nearshoring.



Objectives/ proposals

We're looking to partner with German companies that value quality, reliability, and efficiency. Our ideal partners include:

- OEMs and Tier 1/Tier 2 suppliers seeking certified, high-quality contract manufacturing (IATF 16949, ISO 9001, ISO 14001).
- Businesses exploring nearshoring to Mexico to cut lead times and reduce costs.
- German enterprises looking for a certified Shelter Company.

Website

<http://www.seerauber.com/>

Contact

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LinkedIn

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- Annual turnover: 1M USD
- Number of employees: 30



We provide Test equipment solutions that include ICT (In-Circuit Test) , AOI (Automatically Optical Inspection) , Part Programming and Functional Testers for manufacturing process like Automotive, EV, Health and Aerospace

Objectives/ proposals

RPSI looks for manufacturing companies in industries such as Electric Vehicles, Automotive, Aerospace, and Healthcare, helping them evaluate and validate their products through high-performance test equipment. Our solutions include In-Circuit Testers (ICT), Automated Optical Inspection systems (AOI), and Functional Testers (FT).

We are currently looking to represent German brands in Mexico. RPSI offers an active sales network, local engineering support, and warehousing services if needed—providing a complete platform to help you expand your presence in the Mexican market efficiently and effectively.

Website

www.rpsi.com.mx

Contact

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Jacob.gomez@rpsi.com.mx

LinkedIn

<https://www.linkedin.com/company/rpsi-mexico>

Annual turnover: up € 520K

Number of employees: 8



Synergy is more than just an automotive partner. At Synergy, we connect Germany's advanced technological systems with Mexico's highly skilled and cost-efficient labor force. Our core engineering services include digital transformation, automation technologies, robotics integration, and project management. We provide support remotely or on-site, with solid with more ten years of experience.

'No one is, we are all becoming'

'The whole is greater than the sum of all the parts'

Objectives/ proposals

Synergy are looking for Engineering and Tier2/3 German companies looking to be represented in North America, to stay competitive and looking for increase them productivity using us as qualified Engineering, our Talent is capable to travel and get the things done we do practice sense of urgency and tell like it is. We are looking for partners in the next:

- Industrial Machinery, Technology Equipment, and Software Solutions for Digital Transformation
- Financial Services, Factoring, Checking Account Management, and Stock Market Investments
- Legal Advisory, Regulatory Compliance, Accounting Services for Import and Export Operations, and Certifications and Standards Compliance.

We will be offering to establish an office in Germany to facilitate technology distribution and software licensing in Mexico and to coordinate the import of specialized Mexican services to Germany. Combining operations under one roof increases profitability for both partners.

Website

www.synergyautobotics.com

Contact

Hector Holguin
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LinkedIn

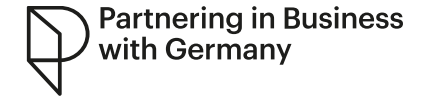
<https://www.linkedin.com/company/synergyautobotics/>

Annual turnover: Over 1 Million Dollars

Number of employees: 10



Herramientas y Dispositivos Mecanicos SA de CV



We deliver high-precision, customized machining solutions that enable companies to optimize production, ensure quality, and stay competitive in demanding markets.

With over **30 years of experience** in the metal-mechanical industry, HDM has a proven track record of supporting industrial clients through **advanced CNC machining**, **reverse engineering**, and **tooling fabrication**, helping them reduce costs, improve lead times, and ensure quality in their production lines.

Objectives/ proposals

We aim to collaborate with forward-thinking German companies seeking to remain competitive through efficient and cost-effective manufacturing solutions.

Whether your company is in the automotive, industrial, energy, **HVAC**, or metal-mechanical sectors, HDM is looking for partners who value quality, precision, and reliability.

We are especially interested in working with:

- SMEs and large enterprises looking to relocate or expand production to Mexico to optimize operational and logistics costs.
- Companies in need of a trusted machining supplier in Mexico, the U.S., or Germany for high-precision parts and tooling.

Firms focused on innovation and sustainability, aiming to improve their supply chain efficiency while maintaining the highest quality standards.

Website

www.hdmcnc.com.mx

Contact

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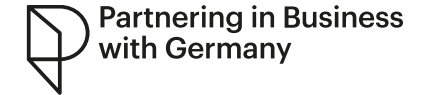
www.lnkedin.de/

Annual turnover: \$2,500,000.00 USD

Number of employees: 55 employees



IMTECH Desarrollos / IMTECH US, LLC



At IMTECH, we are an experienced company dedicated to the design and manufacturing of electronic products for the aerospace, consumer and industrial electronics. We have a strong supply chain, SMT lines, spot welding, and harness assembly capabilities. Our engineering team covers electronic, mechanical, industrial, process, software, and embedded design. With ISO 9001:2015 certifications and a U.S. branch, we deliver fast and reliable solutions.



Objectives/ proposals

With the goal of strengthening our presence in Germany and Europe, we are pursuing the following strategic objectives:

- Establish commercial relationships with German companies requiring electronic design and manufacturing services, prioritizing those with existing operations in Mexico.
- Identify companies currently manufacturing in China and exporting to the U.S. that are seeking to relocate part of their production to Mexico to reduce tariffs and improve lead times.
- Offer development solutions for companies needing low or medium volume prototypes for pilot runs or product validation, including electronic design, embedded systems, and firmware development.
- Strengthen relationships with current German suppliers such as Würth Elektronik and Rutronik, while exploring new partnerships to enhance our supply chain.
- Expand and optimize our supplier network by integrating specialized providers that improve responsiveness and manufacturing capabilities.



**DISEÑADO EN
CHIHUAHUA**



Website

www.ingmulti.com

Contact

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LinkedIn

www.linkedin.com/company/imtech-desarrollos/

Annual turnover: 3.5 MUSD

Number of employees: 40

We provide advanced laser solutions for the industrial sector, backed by over 20 years of experience. Our services include precision engraving and cutting on a wide range of materials, including metals and plastics. With capabilities in metal sheet bending and welding, we offer end-to-end production of finished components. Our on-site laser engraving service is particularly valuable for the die and mold industry, enabling accurate and efficient marking without the need for transport. Additionally, we design custom laser systems tailored to specific production requirements. We are ISO certified, hold three patents, and have been recognized with the National Technology and Innovation Award by the Mexican Government, as well as the Bronze Award from *Laser Focus World* Magazine.



Objectives/ proposals

We aim to collaborate with German companies seeking high-quality, reliable, and innovative manufacturing support in North and Central America. Whether you operate in the automotive, aerospace, metal mechanic, or tooling industry, we are positioned to add value through precision laser technologies and fabrication services.

We're particularly interested in working with:

- SMEs and large enterprises with operations in the USA or Mexico looking for local partners for laser engraving, cutting, welding, ID plates and metal bending to reduce lead times and logistics costs.
- Mold and die manufacturers that require on-site laser engraving services for identification, and precision marking directly at their production facilities.
- Industrial equipment manufacturers and integrators seeking custom-designed laser systems to meet specific production or automation requirements.
- Companies committed to quality and innovation, valuing partners with ISO certification, patented technologies, and a proven track record recognized by national and international awards.



Website

www.iltlaser.com



Contact

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LinkedIn

www.linkedin.com/company/laser-tech-s.a.-de-c.v.



Annual turnover: €250,000.00

Number of employees: 10

Maquiser Industrial has focused on solving problems in the electronics, food, and automotive industries by applying metal-mechanic manufacturing techniques such as CNC machining, welding, cutting, and bending. These processes are supported by a mechanical engineering and design team. We have been able to supply everything from machined parts and spare components to fixtures and turnkey automation solutions, working with most manufacturing companies in the Guadalajara area for the past 34 years.



Objectives/ proposals

We are looking to start the collaboration with German companies proving manufacturing services exporting from Mexico to Germany but also work as a partner for German companies looking forward to expand their business to latin america and the US making easier to get technical and manufacturing support

- Competitive prices and great quality
 - Plenty of flexibility for demands of parts
 - 34 year of experience in the area
 - Great infrastructure and green field open for new projects



Website

www.maquiser.com

Contact

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LinkedIn

<https://www.linkedin.com/company/maquiserindustrial/>



Annual turnover: 5,000,000 \$

Number of employees: 140

We manufacture your project from start to finish — including design, mechanical processes (WaterJet & laser cutting, bending, welding, powder coating painting), and electrical production and installation, all the way to full turnkey delivery. We have the experience, the technology, and the engineering and manufacturing team to guarantee the success of your project.



Objectives/ proposals

IPM operates at a higher level of standardization and productivity, improving the quality of the products and services we offer to our clients, while also enhancing the working conditions of our employees.

- Design and Manufacturing (included Maquila) with full processes (CAD Design, CNC waterjet, CNC Laser metal cutter (for sheet and structural steel (AC & Stainless)) bending, welding (Laser, TIG and MIG), Powder Coating and Liquid Paint. Assembling and shipping. Live Roll Conveyors.
- Field Installation Services (Mechanical, Electrical and Automation).



Website

<https://ipm-manufactura.com.mx/>

Contact

Jose Perez CEO
+52 449 1972771
j.perez@ipm-manufactura.com.mx



LinkedIn

<https://www.linkedin.com/in/jose-de-jesus-perez-gonzalez-772129137>



Annual turnover: US\$ 3,000,000.00

Number of employees: 22

We design and develop automation projects, customized solutions that empower businesses to innovate, increase productivity and reduce risk. With 13 years in the market and more than 20 years in the automation area, we have a team to support and help companies with automation project successfully, with top of the art technology.

Objectives/ proposals

We aim to collaborate with German companies looking to work in automation projects. Whether you're in manufacturing, automotive, food, pharmacy, Ingeniate is seeking partners to improve automation project. We're particularly interested in working with:

- SMEs and large enterprises looking to develop automation projects.
- Companies that require technical services (programming, elctro-mechanical installations, metal mechanic manufacturing, panel control assembly with UL certification).
- Companies that need we represent and/or help whit projects in Mexico, USA or Latin America.

Website

www.ingeniate.com.mx

Contact

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+52 449 107 5497
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LinkedIn

<https://www.linkedin.com/company/ingenieria-y-tecnologia-aplicada/>



Annual turnover: 7 Million USD

Number of employees: 120

EMISA delivers end-to-end industrial facility services, with more than 40 years of experience in the automotive sector. We combine engineering, execution, and technology under one roof, ensuring German-level quality with local agility, we have previous successful experience working with german companies such as Bosch, Mercedes and VW.

Objectives/ proposals

Looking forward to collaborate with German companies that need a reliable trusted partner in Mexico to cover their needs for MEP facilities, automation. We differ from other companies since we are technology driven and currently implementing BIM and AR to our workflow in order to help our clients in the decision making process. We are currently looking for:

- SMEs and already established companies of Tier 2 and 3 scale with intention of growing or expanding into Mexico, either in the automotive, aerospace, pharmaceutical or energy industry.
- Technology companies of the sector interested in sharing a joint venture where we can collaborate as their brand representatives and also use their products if fitted to our workflow.
- Companies that share our values, vision and passion for innovation.

Website

www.emisa-mx.com

Contact

Luis Emilio López, Deputy Director
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LinkedIn

<https://www.linkedin.com/company/electrominero/>

Annual turnover: Up to €500,000.00

Number of employees: 10 but expands according to projects.



We are Mexico's largest and most comprehensive hub for industrial 3D printing and advanced manufacturing, offering an integrated ecosystem of cutting-edge technology, specialized engineering services, and high-performance production capabilities. What sets us apart is our ability to deliver end-to-end additive manufacturing solutions—from design and prototyping to full-scale production—under one roof, supported by exclusive partnerships with global technology leaders such as HP, Formlabs, Desktop Metal, Materialise, Geomagic, AMT, and Scantech.

Unlike traditional service bureaus or equipment resellers, we combine deep technical expertise, rapid execution, and strategic industry knowledge, allowing us to respond quickly and effectively to complex industrial demands across the automotive, aerospace, electronics, medical and consumer sectors. With a proven track record of over 750 active clients—including direct supply to OEMs and Tier 1, Tier 2 suppliers—our value lies not just in what we produce, but in how we accelerate innovation, improve supply chain responsiveness, and lower product development costs through agile and digital manufacturing.

Objectives/ proposals

What we offer to our German business partner:

Local production partner in Mexico for prototyping, bridge, line and direct part manufacturing using additive and advanced manufacturing technologies, Deployment and support of industrial 3D printing equipment for German companies entering, installed or expanding in the Mexican market.

Bridge manufacturing and industrial-volume production to accelerate time-to-market and reduce supply chain risk. Joint development of innovative manufacturing solutions, combining German engineering with our market access and manufacturing agility. Access to a qualified network of over 750 industrial clients, with whom we already collaborate across automotive, aerospace, robotic, electronics, and consumer goods. We are eager to establish a mutually beneficial partnership with German OEMs, manufacturers, technology providers and suppliers looking to grow and to expand into Mexico with our advanced manufacturing solutions.

Website

<https://shift3d.com.mx>

Contact

Luis Valente Espinoza Gómez
Co-founder – COO

SHIFT 3D & SHIFT 3D MANUFACTURING

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<https://www.linkedin.com/in/luisvalente-espinoza/>

[https://www.linkedin.com/company/shift-](https://www.linkedin.com/company/shift-3d/posts?lipi=urn%3Ali%3Apage%3Ad_flagship3_company_posts%3Bhn3UdViuRFapjhhk1u4EOg%3D%3D)

[3d/posts?lipi=urn%3Ali%3Apage%3Ad_flagship3_company_posts%3Bhn3UdViuRFapjhhk1u4EOg%3D%3D](https://www.linkedin.com/company/shift-3d/posts?lipi=urn%3Ali%3Apage%3Ad_flagship3_company_posts%3Bhn3UdViuRFapjhhk1u4EOg%3D%3D)

Annual turnover: 5-7 million USD

Number of employees: 44



Shift3D®



We've transformed Mexico's energy landscape delivering innovation to an unmatched portfolio of commercial and industrial clients. We don't just supply clean energy – we architect complete solutions that power your success.

Our integrated approach covers everything from Supply to distributed solar and utility-scale projects with battery storage to seamless grid integration that meets all government requirements. We're a full-service energy company with capabilities spanning from development, EPC, and long-term PPAs, we deliver energy solutions as ambitious as your business.



Objectives/ proposals

We aim to collaborate with German companies that have both facilities in Mexican and that have an impulse towards greener future.

- Co-development of a utility-scale solar PV project (+100 MW) with integrated battery energy storage (+80 MWh)
- Long-term PPA supply to German companies operating in Mexico, replacing more expensive or carbon-intensive sources
- Partnership in EPC, O&M, and asset management with the participation of German technology providers
- Opportunity to co-invest or structure German-backed project financing with institutional support
- Collaboration with German entities for innovation, digitalization, and sustainability reporting

Website

www.saturnia.mx

Contact

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LinkedIn

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Linmex CNC machining



Linmex is a mexican company dedicated to the supply of high precision CNC machining up to 5 axis and tight tolerances. We can improve your supply chain without risking the quality of the finished product. Trade agreements between EU and Mexico help to avoid certain type of tariffs related to our products. 80% of production is exported to the US and we have 40% of available capacity at the moment.



Objectives/ proposals

We look forward to have a cooperation with companies that are looking to expand their supply chain without risking the quality of the delivered product.

- SMEs and large enterprises looking to have a supply chain from Mexico.
- Certification in ISO standard and in short term AS9100
- Zeiss CMM for quality release/check
- Trust us like Rexroth or Siemens have done as current customers in Mexico
- Experience in export of the products

Website

<https://linmex.mx/>

Contact

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Annual turnover: +€500,000

Number of employees: 6

International Quality Assurance + EZ Sort Plattform

We deliver innovative, digital quality assurance solutions that enable automotive suppliers to optimize their operations, ensure product compliance, and respond rapidly to customer needs in Mexico. With 13 years of experience through IQA (since 2012) and three years with EZ Sort (since 2022), we provide proven, technology-driven services that guarantee transparency, efficiency, and reliable support for global manufacturers seeking to strengthen their performance in international markets.



Objectives/ proposals

We aim to collaborate with German Tier 1 and Tier 2 automotive suppliers who are committed to maintaining the highest standards of quality and operational efficiency. IQA + EZ Sort are looking for forward-thinking partners interested in digitalizing their quality assurance and supply chain processes for the Mexican market. We are especially seeking to work with: Automotive suppliers exporting components to Mexico who require reliable, transparent, and standardized quality support. Companies looking to optimize their supplier management and gain real-time visibility across borders. Organizations focused on innovation, compliance, and customer satisfaction in highly competitive markets. Firms with a strong commitment to process improvement, traceability, and rapid problem resolution. Our ideal partners are those who see digital transformation as a strategic priority and are ready to lead the way in cross-border quality management between Germany and Mexico.

Website

www.iqa.com.mx

Contact

Michael Aguilar, Co-Founder and CEO
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LinkedIn

www.linkedin.com/in/iqa-corp-41920b378/

Annual turnover: 3M USD

Number of employees: +75

Bei Interesse an einer Zusammenarbeit mit einem oder mehreren Unternehmen, können Sie diese direkt kontaktieren.

Haben Sie noch Fragen zum Programm oder sollten Sie Interesse haben, eine ganze Gruppe zur Besichtigung in Ihr Unternehmen einzuladen, dann kontaktieren Sie bitte das Business Development Centre.

BDC-Kontakt: Dr. Nahida Amado, Projektleitung, nahida.amado@stuttgart.ihk.de, 0711 2005 1920
Dilara Baran, dilara.baran@stuttgart.ihk.de, 0711 2005 1915
Ulrike Modery, ulrike.modery@stuttgart.ihk.de, 0711 2005 1243

Jetzt registrieren:

www.pg-connect.de/registrierung

PG-Webseite:

www.partnering-in-business.de

„Partnering in Business with Germany“ ist ein Instrument der Außenwirtschaftsförderung des



Bundesministerium
für Wirtschaft
und Energie



Partnering in Business
with Germany

„Partnering in Business with Germany“ wird im Auftrag des Bundesministeriums für Wirtschaft und Energie durchgeführt von



Deutsche Gesellschaft
für Internationale
Zusammenarbeit (GIZ) GmbH

Die Programmmodule von "Partnering in Business with Germany" werden im Auftrag der GIZ umgesetzt von



Region Stuttgart