

11th Purchasing Initiative Western Balkans

4 June 2025 | Matchmaking Day | IHK Nuremberg

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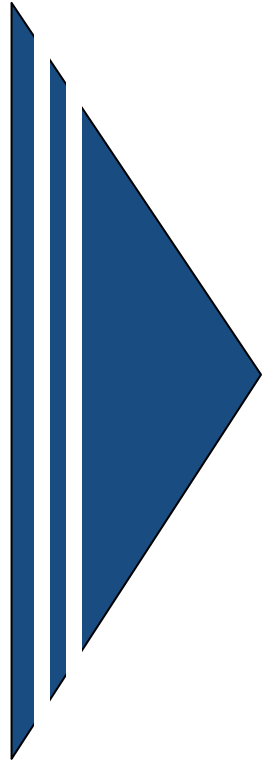
Ost-Ausschuss der Deutschen Wirtschaft
oa



11st Purchasing Initiative Western Balkans

B2B-Matchmaking Day | 4th of June 2025 | Nuernberg

<i>Registration</i>	<i>08.30</i>
<i>Quick-Opening</i>	<i>09.00 – 09.30</i>
<i>Networking session</i>	<i>09.30 – 10:45</i>
<i>Coffee break</i>	<i>10.45 – 11:00</i>
<i>B2B Matchmaking</i>	<i>11:00 – 18:00</i>
<i>Lunch buffet</i>	<i>12:30 – 14:00</i>
<i>Coffee break</i>	<i>15:00 – 15:20</i>
<i>End of event</i>	<i>18:00</i>



WiFi: IHK Gast
No password

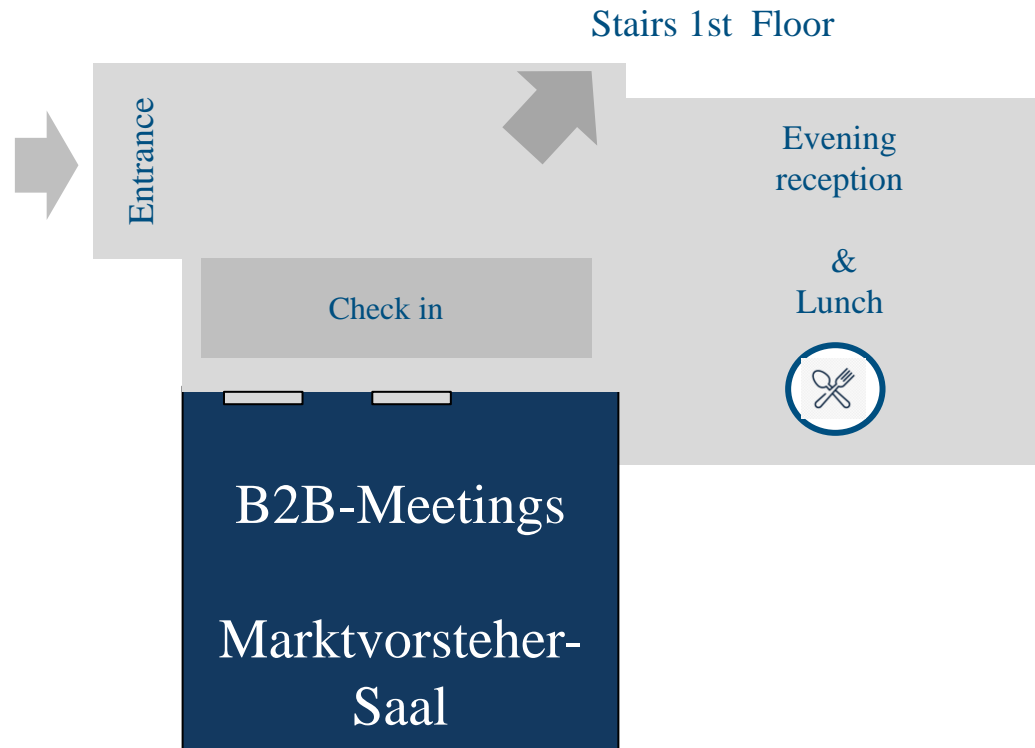
B2B Information and Useful Tips



- ✓ Latest schedule update: @registration
- ✓ Be **punctual** - Respect your schedule and time!
- ✓ Look at **buyers' website**
- ✓ Have a **short company presentation** ready, including your contact details
- ✓ Keep it short if you only have **20-30 minutes**
- ✓ Make sure there is **enough time** for the **buyer to ask you questions**
- ✓ Somebody from BME will be present at all times in the room
- ✓ Lunch will be served from 12:30 – 14:00

Floor Plan

Ground Floor



1st Floor

Opening &
B2B-Meetings
Feuerbach-Saal

3rd Floor

Working Area in
Room „Daßler“

B2B-MATCHMAKING

Marktvorsteheraal

Overview

Brühl Safety GmbH

Körber Technologies (Meet & Greet)

Liebherr-Hydraulikbagger GmbH (Meet & Greet)

metrica GmbH & Co. KG

Otto Bihler Maschinenfabrik GmbH & Co.KG

Rheinmetall MAN Military Vehicles GmbH (Meet & Greet)

Schaeffler Skalica s.r.o. (Meet & Greet)

Wegu Holding GmbH (Meet & Greet)

Zimmer Systems GmbH (Table 1)

Zimmer Systems GmbH (Table 2)

B2B-MATCHMAKING

Feuerbachsaal (1st floor)

Overview

Andritz Schuler Pressen GmbH

EWM GmbH

Gabler Thermoform GmbH & Co. KG

Gerhard Schubert GmbH

HSM Stahl- und Metallhandel GmbH

HYDAC VERWALTUNG GMBH

Interroll Holding GmbH

PATURA KG

Schunk Sonosystems GmbH

STOPA Anlagenbau GmbH

UNGER Germany GmbH

Walter AG

Ziehm Imaging GmbH

Wuk Hydraulik (Meet & Greet)



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SAVE THE DATE:

11th CEE Procurement and Supply Forum

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